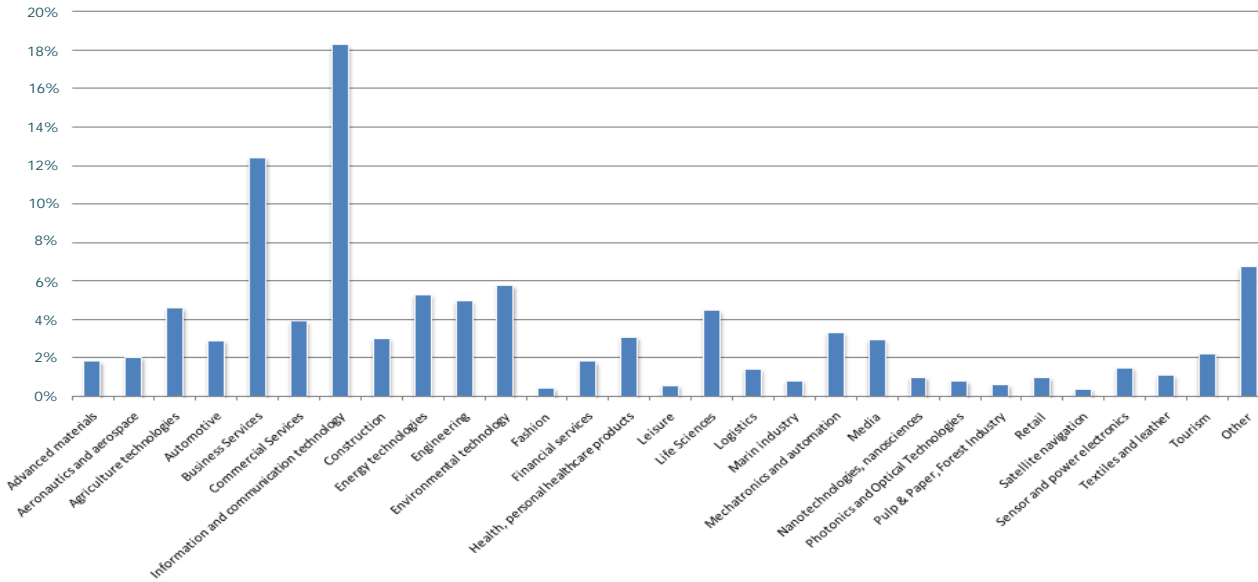
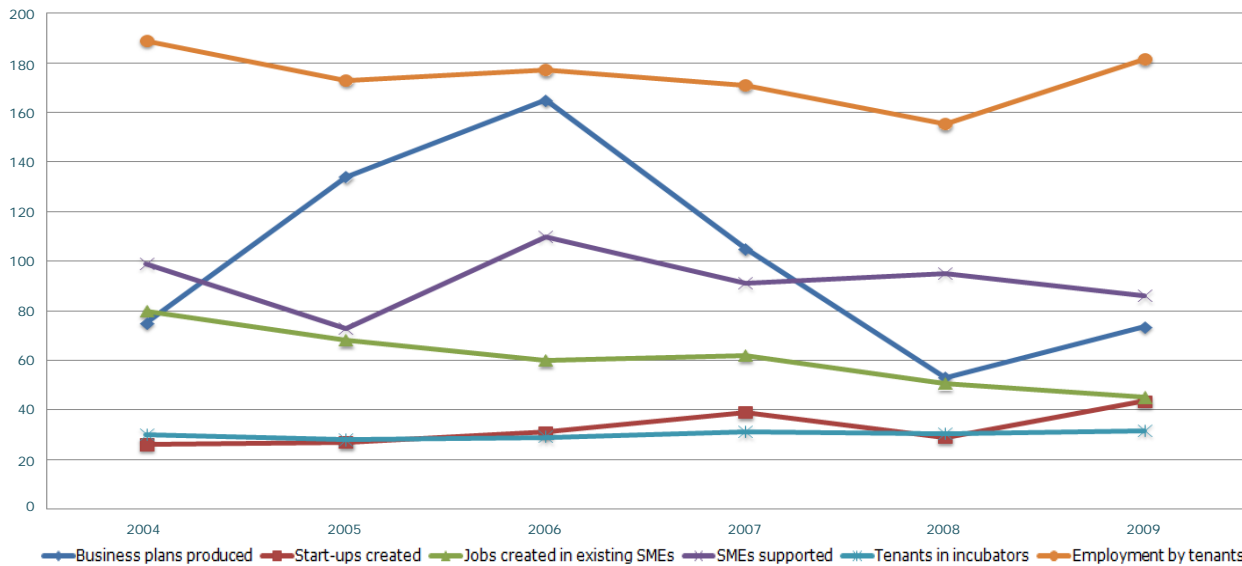


Sectors' weight in the EBN network



The network's performances in the last 6 years



BIC Observatory 2010

European Business and Innovation Centre

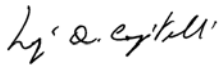
The BIC Network in 2009
Facts and Figures



Is the global crisis over? The dynamics of the BIC community in 2009 tend to confirm such a statement, with all due caution, of course! Indeed some of the key indicators have significantly increased last year. BICs have organized themselves better, with new and improved tools, and have demonstrated, once again, to be the flexible and efficient tool they were initially designed to be.

It is not by chance that, in 2009, the BICs in the EBN community have been contacted by over 42000 potential entrepreneurs, have supported the start-up of more than 5800 new companies, and have contributed to the creation of more than 17000 Jobs. These results have been achieved thanks to the efforts and the support of the key women and men working in the BICs, with the aim of facilitating innovative entrepreneurship in Europe and beyond.

EBN, with its 25 years of experience, will continue to promote this fresh and dynamic model, helping BICs to serve its beneficiaries better and better. And as always... we hope you will spread the message!



Luigi Campitelli
EBN President



Philippe Vanrie
EBN CEO



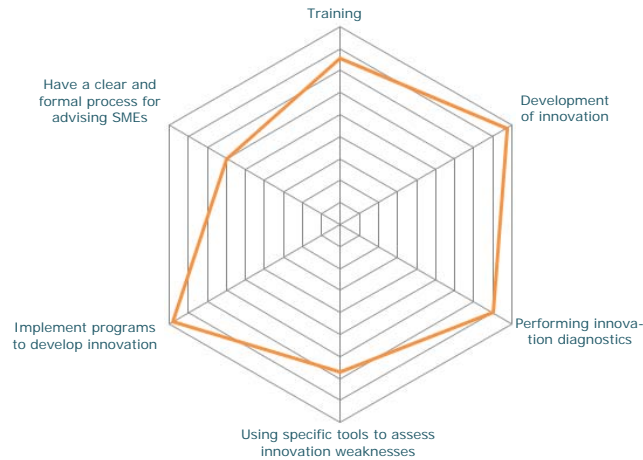
EBN—European BIC Network

Avenue deTervuerenn 168—bte 25
B—1150 Brussels

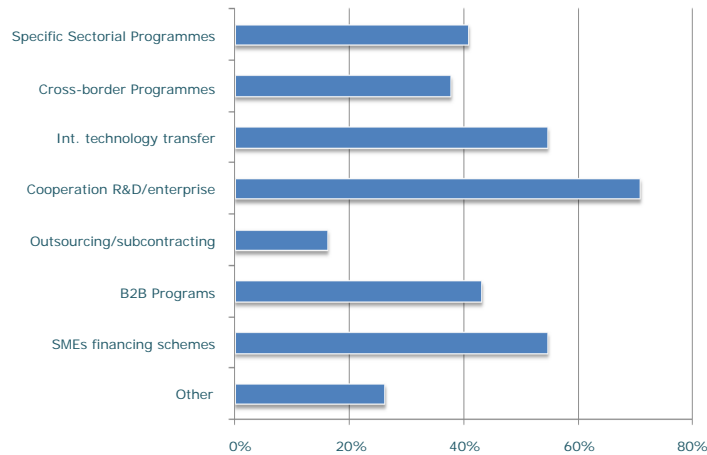
Phone: +32 2 772 89 00
Fax: +32 2 772 95 74
E-mail: ebn@ebn.eu
www.ebn.eu

... Serving the existing enterprises...

Support to SMEs



Implemented programs to develop innovation



...Conveniently and efficiently!

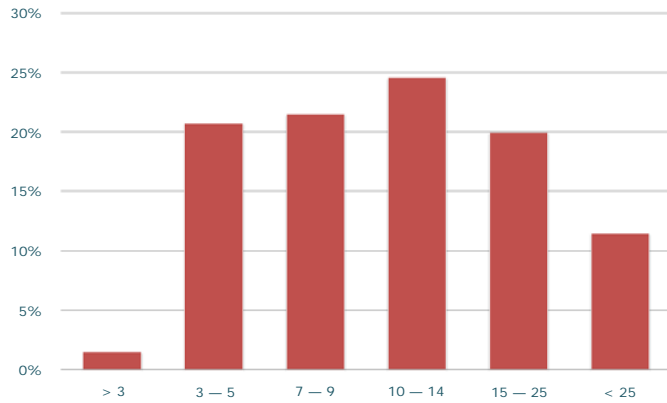
Value for Money

Cost per job created with support of a BIC	€ 12.563,77
Public financial contribution per job created	€ 7.548,59
Average number of start-ups per 100K€ of BIC income	2,59
Average number of jobs created per 100K€ of BIC income	7,74
Average number of business plans created per 100K€ of BIC expenditure	4,37
Average number of companies assisted per 100K€ of BIC income	5,11
Average number of start-ups per FTE member of BIC staff	2,92
Average number of jobs created per FTE member of BIC staff	8,74
Average number of business plans created per FTE member of BIC staff	4,94
Average number of companies assisted per FTE member of BIC staff	5,77



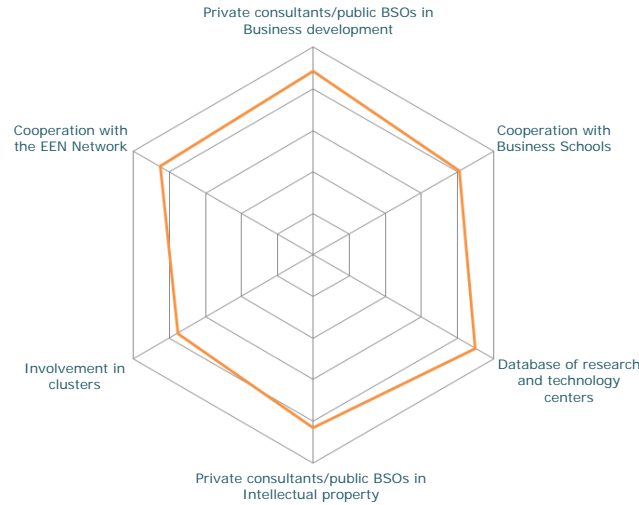
... Light and flexible structures...

Number of Staff members of BICs



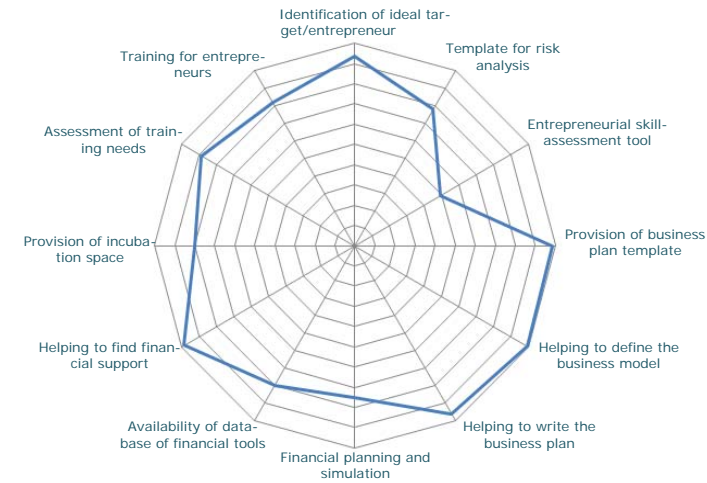
... Regional and international "networkers"...

Cooperation



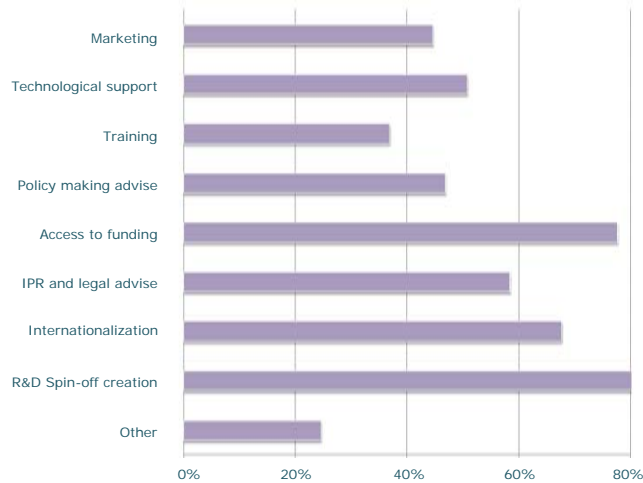
... Highly focused on innovative entrepreneurship...

Services to new entrepreneurs

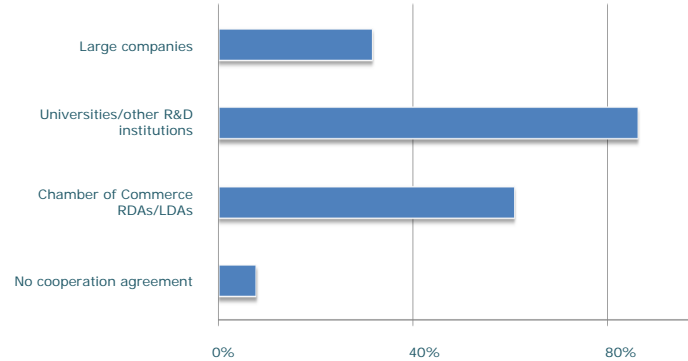


... Providing expertise to the private and the public sectors...

Key areas of BIC expertise



Strategic alliances



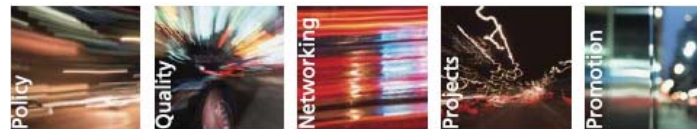
... Offering "incubation facilities" ...

Incubation activities

Average square meters available for incubation activities of owned incubators 3843

Average incubator occupancy rate 66%

Average incubation time (Years) 3



Business and Innovation Centres, in Europe and beyond...

Network's geographical distribution in 2009



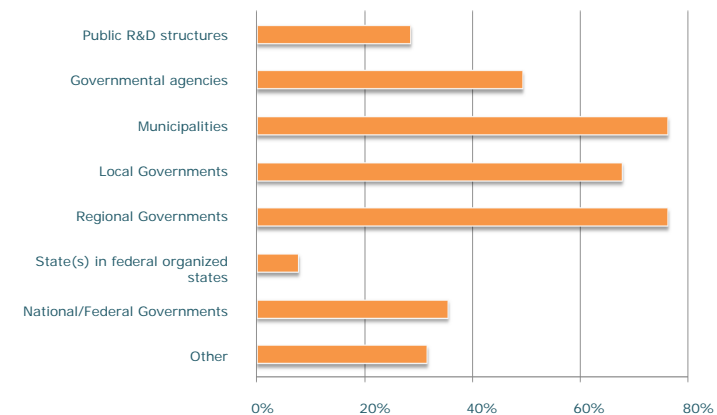
... Serving the entrepreneurial communities...

Network indicators in 2009

	Average	Median
Events organized in 2009 to promote entrepreneurship	25	14,5
People that attended events to promote entrepreneurship	1335	504,5
Training events	49	10
People that attended training events	742	140,5
Tenants in incubators	32	23,50
Employment by tenants	181	95,50
Business plans produced during the year	74	19,50
Start-ups created during the year	44	14,00
Jobs created in Start-ups	85	33,50
Jobs created in SMEs (client companies of BICs)	45	15,00
Enterprise Survival Rate	87%	90%
Enterprise creation projects selected	52	14,00
Existing SMEs supported	86	39,00

... Place-based organizations...

Acknowledgment by the public sector



... Tools for regional development...

Services to public authorities

