

BUILDING THE NEXT  
GENERATION OF  
ENTREPRENEURS



# Welcome

It is my pleasure as Chairman of CorkBIC to welcome you to our 30 year celebration. Cork has always had a great entrepreneurial culture and is one of the leading startup capitals in Europe. A vibrant place to live and work, it is engaged, connected and international. This is due in no small part to the infrastructure that has been created by the pro-business local authorities of Cork City and County Councils in conjunction with the statutory agencies of Enterprise Ireland and the IDA.

I know how tough it is to get a new venture up and running but I also know how rewarding it is when a venture succeeds. Perseverance, ability to listen and learn from those that have been there before are prime qualities needed in an entrepreneur to survive and grow. Each CorkBIC candidate goes through a rigorous selection procedure. We may conclude together that the project isn't suitable for business planning or might need more work - but there is always a pathway. Nobody is rejected.

Looking to the future, I think that Irish ventures can best expand by creating business opportunities with other partners across Europe and the United States. By forging 'strategic alliances' in Europe, for example, we aim to make it easier for Irish companies to network with similar ventures abroad, effectively opening the door to potential new clients and expanding their products and service delivery.

Finally, I'd like to pay tribute to the dedicated and focused team at the BIC and a big "thank you" to my fellow board members, past and present for their unstinting commitment and wise counsel.

## David Grimes

Chairman, CorkBIC



### CEO



Michael O'Connor

### BOARD MEMBERS



Declan Fox



Brian McCou



Martin Corkery



Jim Breen



Michael Travers



Paul Hands

### FORMER CHAIRMEN



Gerry Donovan



Noel Holland



A photograph of four people (three men and one woman) standing in a field of bright yellow flowers. They are all smiling and looking towards the camera. The background shows rolling green hills under a cloudy sky.

**85%**

of CorkBIC assisted  
startups survive  
their first 5 years

## Lessons in Persistence & Endurance: Entrepreneur Experience™ 2018

Pictured at the 2018 Entrepreneur Experience™  
Pete Smyth, Broadlake; Irish Rowers Paul &  
Gary O'Donovan and Fionnuala Wall, CorkBIC





“

CorkBIC have been amazing! They have held our hand all of the way through the CSF and HPSU processes. We were lucky to be part of the Entrepreneur Experience™ in Ballymaloe in 2017, which we found invaluable. It was great to meet so many people going through the same journey as us. We would absolutely advise entrepreneurs to get in touch with CorkBIC.

**John Murray**  
Modern Botany

”



### Modern Botany

Year Founded: 2015

Founders: John Murray & Dr Simon Jackson

Employs: 6

Location: Schull, West Cork

Website: [www.modernbotany.com](http://www.modernbotany.com)

Modern Botany, situated in Schull on the Irish Wild Atlantic Way, inspired by the principles of botanical science, utilises the best natural ingredients sourced from Ireland and all over the World.

Modern Botany oil was formulated to help people with skin problems and to replace more synthetic competitor brands in this market place.





CorkBIC is an organisation specifically set up to identify and build knowledge intensive companies based on promising technology and capable innovative people. It plays a hands-on role helping entrepreneurs navigate the minefield of raising finance, sorting out business propositions, arranging agreements with shareholders and investors, and, perhaps most important of all, finding customers.

Every year, CorkBIC identifies, selects and develops several high potential startups or expansions. At any one time, there are 50+ projects in the pipeline. 85% of startups engaging in this integrated process survive after five years, far outstripping the international survival average of 50%.

Increasingly CorkBIC works in the scale up arena internationally to bring experienced teams to address disruptive opportunities with strong governance and market focus. Its International Security Accelerator delivers transformational change in 13 weeks.

CorkBIC has worked with over 500+ startups, many come back and re-engage. CorkBIC is part of a network of 150+ BICs throughout Europe, The European Business & Innovation Centre Network (EBN). CorkBIC is also a member of EBAN - The European Trade Association for Business Angels, Seed Funds and Early Stage Market Players and is represented on their Board of Directors by Michael O'Connor.

### CorkBIC Initiatives\*



\* The Entrepreneur Experience™ and the Venture Academy™ 2009 -2017.

# €54.4m

investment raised  
via CorkBIC  
initiatives

# 86%

HPSUs in the  
region worked with  
CorkBIC in 2017

## the BIC team



Michael O'Connor



Eileen Moloney



Larry O'Donoghue



Fionnuala Wall



Aidan O'Driscoll



Ted Foley



Eoin Duqqan



Robin Robson



Laura Mellett



# 30 Years of Milestones



CorkBIC South West Business & Technology Centre Formed

1989  
1990

The first Irish Seed Capital Fund formed by the Irish BICs with private sector & EU funds



Launch of it@cork at Murphy's Brewery in November

1994  
1997

Commenced linkage programme with Cork Electronics Industry Association (CEIA)

Dissemination of results of CorkBIC / Cork Corporation survey to establish it@cork



CorkBIC Launch of Graduate Enterprise (Rapid Incubation) Programme in association with EI, UCC, CIT & ITTalee



CorkBIC puts together a funding consortium to establish a National Software Centre (NSC)

1998  
1999

Completed pilot GEP - rolled out across Ireland evolved to Genesis, now New Frontiers

IBSCF Irish BICs Seed Capital Fund formed

CorkBIC led the consortium bid for the National Institute of Technology Management - funding the TTOs of UCC, UL & NUIG

Initiated 1st it@cork conference January 1999



1st Enterprise Start delivered by CorkBIC & Enterprise Ireland - How Entrepreneurial are you?



Quality Assurance -EBN implements rigorous certification and quality system

2002  
2004

NSC (National Software Centre) opens it's doors

1st deployment in Europe of High Speed Optical Data Networks using RPR

CorkBIC worked with Cork City to establish the CCMAN (Cork City Metropolitan Area Network)



Irish BICs launched National pilot of Halo Business Angel Partnership (BAP) with Enterprise Ireland & InterTrade Ireland

2005  
2006

Cork County Council in partnership with Cork Chamber, Enterprise Ireland, & CorkBIC develop a Strategic Alliance with Chicago/ Cook County Illinois, USA



CorkBIC brings Charles Handy to Cork



CorkBIC and it's Business Angel Partnership host 1st International Venture Academy™ in Cork

HBAN reaches 60 deals with €22m invested of which CorkBIC does 20+ Angel deals with €8m invested

2009  
2010



CorkBIC delivers 1st Going International Conference in Sophia Antipolis, France





1st Going International Conference in Cork



1st Inductees to the Entrepreneur Hall of Fame®

2011

CoderDojo founded at the NSC July 2011 with the support of CorkBIC

EBN awards CorkBIC "Best in Class" BIC



1st Entrepreneur Experience™ delivered by CorkBIC



NSC celebrates 10th Birthday



CorkBIC celebrates the New Economy at the Port of Cork - HPSU Showcase

2012  
2013

Irish BICs announce 100th Deal for its Business Angel Partnership with €40m raised since it was founded in 2007



CoderDojo celebrates 220 Dojos in 31 countries

HBAN nationally reaches 139 deals, €61m invested



Celebration of 25 years of CorkBIC @ Blackrock Castle & Launch of 25 year brochure



2014

EBAN Annual Congress - Dublin May 19 & 20

Bank of Ireland National Accelerator Programme located in Cork



Business Without Boundaries & Venture Academy™ - Keynote David McWilliams



CorkBIC Awarded Best performing New EBAN Member 2014



BOI Accelerator Demo Day & Dinner supported by CorkBIC

2015

The Startup Gathering Event & Startup Cork Dinner co-hosted by CorkBIC



CorkBIC welcomed High performance transatlantic cable to Cork



it@cork Dealbroker event, Vertigo, County Hall



Michael O'Connor, CorkBIC in San Francisco with Cork City Council and Cork Chamber meeting Apple CEO Tim Cook

2016



CorkBIC Global Investor Challenge - Spike Island & Final at Startup Nations Summit Dinner

Michael O'Connor appointed to EBAN Board of Directors



Celebrating High Growth Startups at the Port of Cork



2017 Entrepreneur Experience™

2017



Launch of International Security Accelerator



CorkBIC Venture Academy™



# International Security Accelerator

Accelerator seeking next generation security solutions to change the world

13

Weeks

€5m

Investment raised

40

Jobs Created 2018

In 2018 CorkBIC launched and ran Ireland's first International Security Accelerator. This World Class Security Accelerator invests in early stage disruptive companies in the security industry including, Cybersecurity, Internet of Things (IoT), Blockchain, AI, Health & Bioinformatics, Defence, Critical Infrastructure, Financial Services & Logistics. The Accelerator, managed by CorkBIC, is supported by key funding partners Kernel Capital and Trend Micro.

“

Cork is developing a reputation for Ireland's growing Security Cluster. This Accelerator is a unique opportunity for startups to tap into the experience and resources of the strong network of Cork's multinationals, such as Trend Micro, helping these startups grow, succeed, and in turn contribute to the Cluster.

Ger Goold

Kernel Capital

”

Transformational Change powered by brutal honesty!

“

It has been really interesting to watch these teams grow in the 13 week Accelerator and to watch the transformational change taking place. The technologies involved are crucial in today's connected world and there is no doubt there are some real rising stars in the group, watch this space!

” William Dalton  
Trend Micro



Joe O'Sullivan  
Ophir

isa.corkbic.com

Wider Security,  
IoT, Smart Cities  
CyberS...







“

The CorkBIC International Security Accelerator was the turning point for Altada. We knew we had something, but the Accelerator helped us focus our product offering, refine our investor proposition and ultimately transform the business in 13 weeks.

**Allan Beechinor** ”  
Altada

Altada transform data rich clients into data driven companies using an AI platform to cleanse and organise data environments. Altada's AI platform provides a complete view of clients data supply chain using indexing, data remediation and inference. Altada enable clients to make better decisions and deliver augmented customer experiences by helping them put order on chaos. Altada highlight inaccurate data and improve process efficiency and profitability.

## Altada

Year Founded: 2017  
Founders: Allan Beechinor  
Employs: 34  
Locations: Cork, Dublin, France

“

The International Security Accelerator & CorkBIC allowed ParrotScribe to move from a basic product to functioning customer beta product in the space of 3 months, we were delighted with the hands-on support from the accelerator team, mentors and industry partners. In addition, the honest, direct feedback allowed us to enhance our product offering to better fit our target market.

” **Callum Donnelly**  
ParrotScribe

ParrotScribe provides a platform that allows companies to manage direct customer - agent compliance by leveraging voice recognition and natural language processing. ParrotScribe aggregates data in a consumable format via our dashboard analytics, allowing companies to monitor compliance and make data-informed decisions.

## ParrotScribe

Year Founded: 2017  
Founders: Callum Donnelly  
Employs: 2  
Locations: Cork, Skibbereen  
Website: [www.parrotscribe.com](http://www.parrotscribe.com)



“

Working with CorkBIC and in particular participating in the 2017 Entrepreneur Experience™ has been hugely valuable to FoodCloud. They have introduced us to great mentors who in turn have helped us to develop our strategy and grow the impact of our organisation. CorkBIC also have an incredible network of emerging and seasoned entrepreneurs that FoodCloud has benefitted from in terms of advice and support.

**Aoibheann O'Brien** ”  
FoodCloud



## FoodCloud

Year Founded: 2013

Founders: Aoibheann O'Brien & Iseult Ward

Employs: 50

Locations: Dublin, Cork, Galway

Website: [www.food.cloud](http://www.food.cloud)

FoodCloud is a multi award winning Social Enterprise working to prevent food waste. Our technology platform connecting retailers and food producers to local charities has resulted in a saving of over 14,870 tonnes of food redistributed from landfill to charitable and community causes in Ireland and the UK - an equivalent of some 32.7 million meals - which in turn reduces the food bills for charities, allowing them to finance other projects.

**green  
Saffron.**  
FRESH SPICE by ARUN

“

CorkBIC was there for us when we really needed help. They offered sage, relatable advice and enterprising practical skills to help secure our first round of funding. A phenomenally proactive, go get 'em attitude combined with dynamic realism was the breath of fresh air we needed.

” **Arun Kapil**  
Green Saffron

**Green Saffron is a family business. We're spice traders with a burgeoning brand working with farming communities in India to produce the highest grade and freshest spices available. We bring the best of raw materials to our highly innovative retail brand 'from responsible farm to discerning fork'. We produce 100% natural food and seasoning solutions focusing on the Indian category, offering cross-category delicious and joyous food for all.**

## Green Saffron

Year Founded: 2007

Founders: Arun Kapil

Employs: 10

Location: Cork

Website: [www.greensaffron.com](http://www.greensaffron.com)



66

CorkBIC have been very supportive in finalising our Business Plan and assisting with our engagements with Enterprise Ireland. During our fundraising they introduced us to HBAN angel investors (individuals and syndicates) which proved very beneficial and resulted in us securing investment with a key strategic investor. My involvement at the renowned Entrepreneur Experience™ proved hugely helpful in terms of engaging with seasoned entrepreneurs and meeting other entrepreneurs like myself.

**Paul Glavin** “  
Glavloc

## Glavloc

Year Founded: 2014

Founders: Paul Glavin

Employs: 12

Location: Cork

Website: [www.glavloc.ie](http://www.glavloc.ie)

Glavloc Build Systems is a building technology company that has developed a unique world-patented building system for the construction industry. Our systems are LEAN, Green and Cost efficient. Our buildings can be completed in a quarter of the time compared to a traditional build and to a passive compliant standard.



# the Entrepreneur experience™

The Entrepreneur Experience™ is a unique opportunity for 24 Emerging Entrepreneurs to gain advice and mentoring from 24 of Ireland's most successful business leaders over 24 hours.

190\*

Emerging  
Entrepreneurs

€42m\*

Raised by 45  
Companies

80\*

Leading  
Entrepreneurs

24

Hours

24

Seasoned  
Entrepreneurs

24

Emerging  
EntrepreneursRoss Lewis  
Chapter One

“

This event is the best event of its kind in the country - you get to share war stories with people who have all the same bruises you have.

Larry Bass  
ShinAwil ”

\*Entrepreneur Experience™ - 2011-2017

# Live the Experience!





“

You can do an MBA, you can read a million books but you can't beat listening to real life.

**Brian Crowley** ”  
TTM Healthcare



“

A Holistic Business adventure over 24 hours - from the personal wins & losses through the highs and lows of starting, scaling & exiting.

**Vincent Forde** ”  
Gasqon Medical



“

Unconventional,  
Brutally honest  
but absolutely brilliant.

”

**Calum Donnelly**  
ParrotScribe

**Linda Kiely**  
Voxpro







“

I want to acknowledge CorkBIC for helping us along our journey with various opportunities and to shine a light on the Soundwave story. The support structure around CorkBIC has been great and has opened so many doors for us - we've even had the chance to meet with Apple founder Steve Wozniak as a result! We were absolutely thrilled that Soundwave was acquired by Spotify.

**Brendan O'Driscoll** ”  
Soundwave

Soundwave was a social network-based discovery and sharing tool for music. The Soundwave app was downloaded over 1.5 million times across 190 countries in 14 languages. Soundwave was acquired in January 2016 by Spotify the Number 1 music streaming service in the world.

## Soundwave

Year Founded: 2012

Founders: Brendan O'Driscoll, Craig Watson & Aidan Slaney

Employs: 14

Locations: Dublin, San Francisco

Website: [www.spotify.com](http://www.spotify.com)

“

Working with CorkBIC brought a laser focus to our product development and set our sights on one particular segment of the market for which we could develop a world class offering. Secondly, they were instrumental in building out our senior management team through introductions to people that subsequently became key hires for GuardYoo.

” **Oleh Derevianko**  
GuardYoo

Based on 15 years of providing cutting edge cyber security threat assessment services to enterprise clients and acting as first responder to dozens of recent sophisticated cyber attacks, GuardYoo have developed an automated compromise assessment platform and threat hunting toolset designed specifically for enterprise and SME customers. GuardYoo's SaaS product offering provides security capability as an alternative to slow and expensive traditional cybersecurity services.

## GuardYoo

Year Founded: 2018

Founders: Roman Sologub & Oleh Derevianko

Employs: 2

Locations: Ukraine, Cork

Website: [www.guardyoo.com](http://www.guardyoo.com)



CorkBIC's support to AnaBio through the Business Planning process was hugely helpful. It helped us to define the company's strategy and facilitated our engagement with national and international clients, which was further supported by Enterprise Ireland.

” Dr. Sinéad Bleiel  
AnaBio

## AnaBio

Year Founded: 2011

Founders: Dr. Sinéad Bleiel and Jens Bleiel

Employs: 25

Locations: Cork, Dublin

Website: [www.anabio.ie](http://www.anabio.ie)

AnaBio Technologies is an innovative Irish company providing micro-encapsulation expertise and contract manufacturing solutions for the stabilisation of food, pharmaceutical and animal health product ingredients. The mission of AnaBio Technologies is to develop and commercialise natural food-grade micro-encapsulation technologies. Our core technologies are patented for the stabilisation, protection and targeted release of sensitive ingredients.



# the Entrepreneur Hall of Fame®

CorkBIC launched the Entrepreneur Hall of Fame® in 2011 to recognise successful Entrepreneurs who have a vision to succeed and a passion to assist others. This is an elite group of men and women who have been recognised for their exceptional entrepreneurial achievements.

“

Entrepreneurs inspire. Entrepreneurs lead. They Listen and they Do. The Entrepreneur moves mountains and quite frankly, that's her or his job.

**Candace Johnson** ”  
Sophia Business Angels

2011



**Liam Casey**  
PCH International

2011



**Paul Hands**  
Open Innovation Partners

2012



**Declan Fox**  
Magellan Partners

2014



**Candace Johnson**  
Sophia Business Angels

2014



**Johnny Walker**  
Health Founders

2015



**Ger O'Mahony**  
ActionPoint



2012



**Bill Liao**  
SOS Ventures

2013



**Jim Barry**  
Barry Group

2013



**Shemas Eivers**  
Client Solutions

2016



**Pádraig Ó Céidigh**  
Aer Arann

2017



**Peaches Kemp**  
itsa..

2018



**Larry Bass**  
ShinAwil

# the Entrepreneur Hall of Fame®

The Entrepreneur Hall of Fame® recognises entrepreneurs for their vision, innovation, courage, and leadership in building and growing successful businesses. It also recognises what an Entrepreneur has put back into the community and the time they have committed to working with startups and emerging entrepreneurs.

“

The Entrepreneur Experience™ is a highly energised experience, and for me it gets my juices and creative thinking flowing.

” **Peaches Kemp**  
itsa..



“

CorkBIC has been an agent for change and collaboration within the Cork area since inception. They were key to getting institutions like it@cork, Angel syndicates and the NSC off the ground by working to bring disparate groups together for the common good.

**Shemas Eivers**

Client Solutions

”

Client Solutions deliver value-driven software solutions and services for top companies across a broad range of industries, such as telecom, utilities, finance, healthcare, retail, and manufacturing. Client Solutions deals directly with the end-customer, as it has done since it was founded. The company was acquired initially by Horizon PLC and subsequently through a chain of ever larger corporate entities until the original founders and their long term management team executed a founders and management buy out in June 2018 to start a new phase of their growth.

## Client Solutions

Year Founded: 1994

Founders: Shemas Eivers & Teddy McCarthy

Employs: 120

Locations: Cork, Dublin, Barcelona, Wroclaw

Website: [www.clientsolutions.ie](http://www.clientsolutions.ie)



“

CorkBIC provided invaluable and timely guidance to Treemetrics during our early years of growth. We will always be grateful for their great support and advice.

”

**Enda Keane**  
Treemetrics

Treemetrics is a software based company that delivers pioneering new solutions for the global forest industry. Its suite of products, called Forest HQ transforms the profitability, predictability and management of the forestry industry through remote communications, unique analytics and integration of forest data.

## Treemetrics

Year Founded: 2005

Founders: Enda Keane & Gareth Mullooly

Employs: 16

Locations: Cork, London

Website: [www.treemetrics.com](http://www.treemetrics.com)



# it@cork

it@cork is now supporting the tech eco-system in the region for over 20 years. During that time, the sector has experienced rapid growth, with over 300 tech companies employing an estimated 29,000 people here. We have a strong third level sector producing high quality talent. Cork has truly transformed into a tech hotspot, a city big on life, big on tech and big on talent.

**Caroline O'Driscoll**  
Chairperson, it@cork

In the summer of 1997 a survey was undertaken by CorkBIC on behalf of Cork Corporation and the European Commission

The main objectives of the survey were to ascertain the underlying issues and concerns of the IT Industry, identify restrictions in the growth potential of such firms and create linkages between those firms and large software purchasers in the Cork region.

A seminar to disseminate the results of the survey was attended by over 100 representatives of the IT industry in the region along with the City Manager, the National Software Directorate, the development agencies, the Chamber of Commerce etc.

**23%**

Entrepreneurs  
CorkBIC worked with  
in 2015 were female

## AMONG OTHER RECOMMENDATIONS FROM THE GROUP WERE:

1. The need for an Association of IT professionals in the Cork region
2. The need for a physical building that would go towards making Cork a centre of IT excellence

Two months later in November 1997, it@cork was launched in Murphy's Brewery. The founding members were: Brian Walsh, Alia; Ian O'Flynn, Musgraves; Shemas Eivers, Client Solutions; Michael O'Connor, CorkBIC & Marie Whelan, Heineken Ireland.





“

Without CorkBIC Compliance & Risks wouldn't exist. It's that simple. It's important to have at your side people who have 'been there done that' and who can recognise patterns so as to direct and challenge you, especially at the beginning. You're walking a tightrope and you need encouragement, structure and support which I was fortunate enough to get, and for which I am still very grateful.

”

**Damien McGovern**  
Compliance & Risks

## Compliance & Risks

Year Founded: 2000

Founders: Damien McGovern

Employs: 81

Locations: Cork, London, Brussels, Slovakia, Buffalo, Sacramento

Website: [www.complianceandrisks.com](http://www.complianceandrisks.com)

Compliance & Risks' software platform and people enable our clients to comprehensively monitor and manage global regulations, standards and business requirements to better mitigate risk. We track evolving requirements in every country in the world bar North Korea. Our clients want ongoing peace of mind and brand protection by aligning their goals with global regulatory trends, while aiming at maximum market access for growth to drive shareholder value.





## EBN - The European Business & Innovation Centre Network

EBN is a network of 150+ quality-certified EU|BICs that support the development, growth and scaling of innovative entrepreneurs, startups and SMEs.

EBN is linked to the European Commission by a contract of trademark licensing and quality assurance with DG Enterprise and DG Regio. Since January 2002, EBN has implemented a rigorous EC approved certification and quality system insuring a network of excellence. CorkBIC has been accredited each year and in 2011 CorkBIC was selected as a 'Best in Class BIC' for 2011/2012.

Michael O'Connor and Gerry Donovan, CorkBIC with Steve Wozniak at the EBN Congress

€52m

invested in CorkBIC  
HBAN clients  
2007 - 2017

## EBAN - The European Trade Association for Business Angels, Seed Funds and Early Stage Market Players

EBAN is the pan-European representative for the early stage investor community, with 197 member organisations in 59 countries. Established in 1999 by a group of pioneer angel networks in Europe with the collaboration of the European Commission and EURADA, EBAN represents a sector estimated to invest €6.1 billion a year while playing a vital role in Europe's future, notably in the funding of SMEs. EBAN fuels Europe's growth through the creation of wealth and jobs.

In 2015 CorkBIC was awarded Best Performing New EBAN member. In 2017 HBAN was awarded the EBAN Best Business Angel Initiative for the success of its Business Angel roadshow. This initiative resulted in 35 angels joining the network and CorkBIC as part of HBAN organised the Cork showcase.

Eileen Moloney, CorkBIC accepting EBAN Award from Paulo Andrez & Candace Johnson, EBAN - 2015





“

CorkBIC has helped Crest Solutions along our 20 year journey from initially doing our first business plan to helping us start the business through their Startup programmes. CorkBIC have remained a partner to help our business grow to over 200 people across 11 countries over the past 20 years and continually adapted to our needs as we grew the company.

**Frank Madden** ”  
Crest Solutions

Crest Solutions is an engineering service company to the Life Science industry. Specialising in Industrial automation with services in Industry 4.0, machine vision, Serialisation, RFID, Big data, Cobots, AR and VR as well as extensive skilled engineer placement business. Crest Solutions also has a full service competency based training business called The Connect Academy.

### Crest Solutions

Year Founded: 1998  
Founders: Frank Madden  
Employs: 200  
Locations: Cork, UK, Belgium, Sweden  
Website: [www.crestsolutions.ie](http://www.crestsolutions.ie)

“

The Entrepreneur Experience™ was an extremely insightful and inspiring event. Having access to such seasoned and successful business leaders, who take precious time out of their busy schedules to inspire the next generation of leaders was invaluable. Engaging with fellow participants and understanding that we all face the same challenges and can overcome similar obstacles was very reassuring. You walk away feeling anything is achievable.

**Andrea Doolan** ”  
Atlantia

Atlantia Food Clinical Trials is a world class CRO, delivering ICH-GCP standard clinical studies for functional foods, beverages, nutraceuticals, medical foods and dietary supplements. We have extensive clinical expertise in the areas of digestive health, mental (stress, cognition), cardiovascular, joint, immunity, sports performance, ageing, weight management and nutrient uptake.

### Atlantia Food Clinical Trials

Year Founded: 2012  
Founders: Andrea Doolan  
Employs: 27  
Location: Cork  
Website: [www.atlantiafoodclinicaltrials.com](http://www.atlantiafoodclinicaltrials.com)



“

Having talked to so many experienced Seasoned Entrepreneurs who had to go through the same sh\*\*! The Entrepreneur Experience™ and the work of CorkBIC gave me a reinforcement of determination to succeed.”

**Alan O'Herlihy** ”  
Everseen

Everseen's technology helps prevent fraud and other irregularities at the point of sale in retail stores. It aims to help retailers combat the \$40bn in annual losses that are racked up globally by them due to a failure in the sales process integrity at points of sale. Everseen's proprietary AI platform; timi.ai is a framework to apply advanced machine intelligence to process management, primarily using video as a sensor.

## Everseen

Year Founded: 2008

Founders: Alan O'Herlihy

Employs: 120

Locations: Cork, Romania, Belgrade, US, UK, Spain

Website: [www.everseen.com](http://www.everseen.com)

“

CorkBIC have proved themselves as a valuable resource to Asystec. Through them we have been able to gain unparalleled access, advice and mentoring from some of the country's most knowledgeable business leaders.

” **Les Byrne**  
Asystec

Asystec is a Data Management solutions company with offices in Ireland, and North America. We are experts in the areas of Converged/Hyper-Converged Infrastructure, Software Defined Datacentre and Security and Data Governance. Asystec is a privately owned company and boasts an impressive line-up of global brands and multi-nationals as clients.

## Asystec

Year Founded: 2011

Founders: Les Byrne & Brendan McPhillips

Employs: 44

Locations: Limerick, Cork, Dublin, North America

Website: [www.asystec.ie](http://www.asystec.ie)





# Raising Finance

The Irish BICs have been innovators in raising finance for early stage companies for almost 30 years.

In 1990 the Irish BICs raised private sector capital, matched by EU funds for the first Irish Seed Capital Fund - the "Business Innovation Fund."

CorkBIC in 1997 piloted the Rapid Incubation Graduate Enterprise programme (later Genesis, now New Frontiers) along with EI, UCC, CIT & ITTralee to allow seed finance to be drip fed into very early stage emerging businesses.

This was followed by the Irish BICs Seed Capital Fund (IBSCF) which involved raising private sector investment to be matched by Enterprise Ireland in the capitalisation of the fund.

**HBAN** Halo Business Angel Network

**CorkBIC manages the Halo Business Angel Network (HBAN) in the Midwest and Southwest region of Ireland.**

HBAN, operating on a regional basis, provides a matching service for private investors (Business Angels) and pre-screened investment opportunities in startup, early stage and developing businesses. HBAN, a joint initiative with Enterprise Ireland and InterTrade Ireland, is an all-island umbrella group developing business angel syndicates & business angels.

Since inception, in 2007, HBAN has continued to grow across the country, and to date has closed 407 deals raising over €85 million Angel Investment with a total investment raised of €216.3 million.

**2017 - CorkBIC assisted 11 companies raise over €13million - €6.6million Angel Investment**



\*HBAN All Ireland 2009 - 2017





“

CorkBIC reviewed our business plan, offering advice and guidance, and were subsequently fantastic help with our HPSU application to Enterprise Ireland. Their knowledge of the investment landscape in Ireland is second to none, matching us with appropriate investors and making introductions with HBAN investment syndicates, were invaluable when we were seeking investment.

” **Olivia O'Driscoll**  
AventaMed

## AventaMed

Year Founded: 2013

Founders: Olivia O'Driscoll & John Vaughan

Employs: 7

Location: Cork

Website: [www.aventamed.com](http://www.aventamed.com)

Cork based medical device company AventaMed has developed a breakthrough ear device that will give parents and surgeons the choice to undergo ear tube/grommet surgery without the need for a full general anaesthetic. AventaMed has secured equity investment of €3.1million from a range of investors including Enterprise Ireland, HBAN Investment syndicates Irrus, Boole and MedTech.




**METABOLOMIC**  
DIAGNOSTICS

“

As we were a very small, owner-managed business, CorkBIC provided us with strategic assistance, support and mentoring. This was of significant help in the development of Ballymaloe Foods.

**Yasmin Hyde**  
Ballymaloe

”

Started in 1990 by Yasmin Hyde, daughter of Myrtle Allen of Ballymaloe House, Ballymaloe Foods produces a range of products including its flagship 'Ballymaloe Relish'. The products are produced for retail and food service industries and are sold in Ireland and exported to 10 countries.

## Ballymaloe

Year Founded: 1990  
Founders: Yasmin Hyde  
Employs: 27  
Location: Cork  
Website: [www.ballymaloefoods.ie](http://www.ballymaloefoods.ie)

CorkBIC initiatives like the Entrepreneur Experience™ are always professionally run and deliver impactful ideas. I always return to my company motivated and ready for the next challenge.

”

**Charles Garvey**  
Metabolomic Diagnostics

Metabolomic Diagnostics is working to make pregnancy safer by identifying early in a woman's pregnancy her risk of developing complications much later in her pregnancy. With this information clinicians can tailor each woman's pregnancy care to her particular risk profile. The company's first product PrePsia(tm), a screening test for preterm preeclampsia, is in the final stages of development.

## Metabolomic Diagnostics

Year Founded: 2012  
Founders: Charles Garvey  
Employs: 12  
Location: Cork  
Website: [www.metabolomicdiagnostics.com](http://www.metabolomicdiagnostics.com)



“

CorkBIC's input was invaluable to us at an early stage in Pundit Arena's history, in particular, preparing the company to apply for Enterprise Ireland funding and getting our business plan investor ready. CorkBIC helped us to focus on early value creation ensuring that we could get our message across in a concise, and succinct manner. It also opened us up to a network of really talented people.

**Ross O'Dwyer** “  
Pundit Arena

Pundit Arena is one of Ireland's leading sports media houses, delivering content in audio, written, image and video format to millions of sports fans each month. The company is an official broadcast partner of the GAA and has also secured exclusive deals with major sporting brands, such as Allianz and The Open Championship 2019. Pundit Arena reaches over 30 million people each month.

## Pundit Arena

Year Founded: 2013

Founders: Ross O'Dwyer & Richard Barrett

Employs: 14

Locations: Cork, Dublin

Website: [www.punditarena.com](http://www.punditarena.com)

“

CorkBIC were instrumental in helping ViClarity achieve our investment goals. The support they provided was second to none.

” **Ogie Sheehy**  
ViClarity

ViClarity is an award winning RegTech provider specialising in Audit, Risk & Compliance solutions for the Financial and Healthcare sectors. ViClarity have gained a large global client base of organisations of all sizes. Their approach is to provide organisations with a customisable platform that creates a strong culture of Risk and Compliance while reducing the burden of manual based processes.

## ViClarity

Year Founded: 2008

Founders: Ogie Sheehy

Employs: 10

Locations: Kerry, USA

Website: [www.viclarity.com](http://www.viclarity.com)



# Press Clippings

## An experience LIKE NO OTHER



One of Ireland's most prominent entrepreneurs, Jerry O'Brien is the founder and CEO of Radixens Diagnostics, a company that has revolutionized the way chronic diseases are diagnosed.

Radixens is a leading provider of diagnostic testing services, offering a range of tests for chronic diseases such as diabetes, heart disease, and kidney disease.

The company's success is due to its innovative approach to diagnostics, which allows for faster and more accurate results than traditional methods.

Radixens has received significant funding from venture capitalists and has established a strong presence in the market.

The company's growth is a testament to O'Brien's vision and leadership, and it is expected to continue to expand in the coming years.

Radixens is committed to improving patient outcomes and reducing healthcare costs, and it is proud to be a part of the Irish innovation ecosystem.

The company's success is a result of its focus on innovation, its strong relationships with healthcare providers, and its commitment to excellence in customer service.

Radixens is a leader in the diagnostic testing industry, and its success is a testament to the power of innovation in healthcare.

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8 Cork 2017

## Increased connectivity puts Cork on the map

CorkBIC has played a key role in bringing high-speed underwater cables to Cork, writes Caroline Allen

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## CorkBIC offers welcome to international start-ups

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## Cork company receives €4.5m funding for diagnostic testing

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## Dynamic Duo

The prepared Cully & Sully meals and new range of soups have revolutionised the concept of dinner on the go. Business Connections met with this creative pair, recent finalists at the Ernst & Young Entrepreneur of the Year Awards, to find out where their inspiration comes from and who their biggest critics are.

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## City's internet security credentials boosted by high level programme

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## Fastcom's broadband boost for rural clients

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## GOING GLOBAL



Paul Hands, director of Open Innovation Partners, Fionnuala Wall, CorkBIC, Gerry Donovan, chairman of the youth coding movement CoderDojo, at the launch of the CorkBIC's second 'Going Global' conference on Oct 11. The conference is sponsored by the Irish Examiner.

## Food for thought

Food for thought

Food for thought

Food for thought

Food for thought

## Pioneering medical device firm heads for clinical trials

Pioneering medical device firm heads for clinical trials

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## Irish firm wins €1.2m contract software to track forest growth

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## Small business Start-up stories

Small business Start-up stories

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## Pundit Arena plans

Pundit Arena plans

Pundit Arena plans

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Pundit Arena plans



# Business Irish Examiner

Friday, October 14, 2011

## FOREIGN AFFAIRS



## Money & Jobs

### Jack Lang among business visionaries to speak at CorkBIC

Business visionaries, including Jack Lang, will be among the speakers at the CorkBIC event on Friday. The event is part of the CorkBIC 2011 series, which aims to promote business and investment in the region. Jack Lang, a prominent figure in the business world, will be one of the key speakers. The event will also feature other business leaders and experts. The CorkBIC 2011 series is a major initiative to boost the local economy and attract investment. It includes various events, seminars, and networking opportunities for business professionals. The CorkBIC 2011 series is a testament to the commitment of the CorkBIC team to support and promote business in the region.

## Boole Investment pumps €1m into five technology companies



Boole Investment has pumped €1m into five technology companies. The investment is part of a broader strategy to support and promote business in the region. The companies are: [List of companies]. The investment will be used for various purposes, including research and development, marketing, and expansion. The CorkBIC team is proud to announce this investment and the support it provides to the local business community.



## Just the job



## Money & Jobs

### tech services on world stage



## This Week Business Diary

### Investors to be held at Spike Island bootcamp



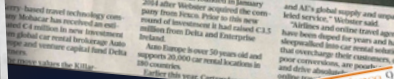
## Soundwave app 'explodes worldwide'



## Angel investors heaven sent for start-up sector



## Mobacar valuation hits €20m €4m buy-in from Auto Europe



## BIC CELEBRATION



## Investment of €175,000 is Delicious allergy-proof-food company



## West Cork natural base for a skincare start-up



## Learning from experience



### Entrepreneur experience

During the weekend, there's a lot of learning from experience. The Entrepreneur Experience event is a great opportunity for business owners and managers to learn from the experiences of other entrepreneurs. The event includes a series of seminars, workshops, and networking opportunities. The speakers are all successful entrepreneurs who have shared their experiences and insights with the audience. The event is a must-attend for anyone who is interested in business and entrepreneurship.

work with [Name] to fine-tune the technology and the processes and to see what motivates people to write with our external writers. At present, 40 per cent of the firm's traffic comes from Britain and 32 per cent from Ireland. The number three traffic generator comes from the US and the fourth is from Australia. "Previously, we would have looked at sucking up all the

ally just focused on all those four," said Barrett. Pundit Arena's site is currently undergoing a redesign which is expected to launch by Christmas, said Barrett. Future plans for the company, which trades under the company name Readia, could see it move into other interest areas such as fashion, food or business, he added. "We're nurturing the technology in sport so we can then start scaling it into different verticals. That's always been the plan."

Sharon Elvers, Senior Investment Director at O'Connell & O'Connell, the UK's leading venture capital firm, has invested in the company. "We're very excited about the potential of the company and the team," she said. "We believe the company has a strong competitive advantage in the market and we are confident that it will continue to grow and succeed."

John Murray and Dr. James Jackson of [Company Name] are the founders of the company. They have a wealth of experience in the field of [Field] and they are passionate about their work. They have a vision for the future of the company and they are committed to achieving their goals. They are looking for experienced business owners and managers who can help them achieve their vision.

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# Growth Pathway

The Growth Pathway programme is a unique process involving SMEs, Startups and top Irish business leaders focused on building the next generation of high performance companies. There are three key elements of the Growth Pathway programme; The Entrepreneur Experience™, The Celebration of High Growth Startups & The Venture Academy™ as well as associated activities, training, pitching and client planning.

Partners with CorkBIC are Cork City Council, Cork County Council & Bank of Ireland.

## CorkBIC Initiatives\*



\* The Entrepreneur Experience™ and the Venture Academy™ 2009 -2017.

# High Performance Transatlantic Cable Lands in Cork

## London > Cork > New York

In 2015, after many years of hard work and belief that this was the future, CorkBIC along with many others were delighted when the first transatlantic cable was laid, the first for 12 years, going from London to New York (53 Tb/s capacity) with a branch into Cork City. Tánaiste Simon Coveney T.D. who officially announced the connection, stated that

**"The extension of Express to Cork has significant international business implications and will make Ireland that much more attractive to both established players and tech startups alike."**

This high performance, high capacity cable has ten times the capacity of existing cables and work was completed by Hibernia Networks in 2015.



Bringing the Fibre Home -  
Garretstown Beach, Co. Cork  
August 2015



CC

We found CorkBIC to be very friendly and approachable over the years. Their straight forward advice in our early days was much appreciated.

**Peter Coppinger**  
Teamwork

## Teamwork

Year Founded: 1999

Founders: Peter Coppinger & Daniel Mackey

Employs: 220

Locations: Cork, Limerick, Belfast, Barcelona, Amsterdam, Buenos Aires

Website: [www.teamwork.com](http://www.teamwork.com)

Teamwork.com is a self-funded SaaS company headquartered in Cork city which has been in business for 11 years. The company, founded in 2007 by developers Peter Coppinger and Daniel Mackey, today has 22,000 paying customers worldwide. Teamwork.com is driven by a vision to make teams around the world efficient, organised and happy by providing a suite of integrated software for businesses.



“ In May 2018, OrthoXel management attended the CorkBIC Entrepreneur Experience™. It was a great opportunity to network with like-minded individuals and learn from highly successful entrepreneurs who have travelled the road that we are now on. The experience has helped bring significant focus to our business.

**Pat O'Connor**  
OrthoXel



OrthoXel is a specialist orthopaedic trauma device company, using innovative engineering design to develop next generation fracture fixation devices. OrthoXel is committed to patient-focused fracture care, offering surgeon-designed devices and an innovative approach to clinical evaluation, from initial concept designs through to full product launch. OrthoXel's first product, The Apex Tibial Nailing System (to treat shin bone fractures) has secured both European CE Mark and US FDA Regulatory approvals and is currently in clinical use at Cork University Hospital.



## OrthoXel

Year Founded: 2014

Founders: Pat O'Connor, Charles Daly, Hannah Dailey, James Harty

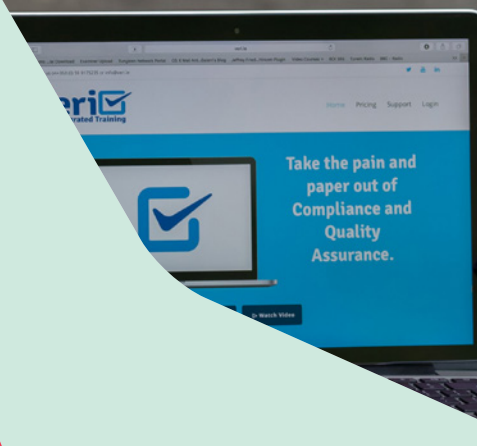
Employs: 12

Location: Cork

Website: [www.orthoxel.com](http://www.orthoxel.com)

“ I have had a really significant input from some of the Seasoned Entrepreneurs from the CorkBIC Entrepreneur Experience™. It is the experience that keeps on giving, intense, different and impactful enough to make real change for the better in our business. Thank you to CorkBIC and all the team for their on going support.

**Ann-Marie McSorley**  
Veri



Veri streamlines and digitises compliance records. It is an inexpensive, fast and secure tool to digitise paperwork that is required by legislation for delivering skills based training, using a mobile app and platform for data analytics.



## Veri

Year Founded: 2016

Founders: Ann-Marie McSorley

Employs: 8

Locations: Kilkenny, Belfast

Website: [www.veri.ie](http://www.veri.ie)





CorkBIC supported Bill Liao and James Whelton when they founded CoderDojo in the NSC in 2011. Since that very first CoderDojo in the NSC in July 2011, not only has the movement grown extensively in Ireland it has gone global with 1,900 Dojos in 93 countries.

**CODERDOJO HAS JUST ONE RULE: "ABOVE ALL: BE COOL!"**

**1,900 verified Dojos in 93 countries and it all started in Cork in the NSC!**

In 2012 CorkBIC introduced CoderDojo to Raspberry Pi! The Raspberry Pi Foundation, co-founded by Jack Lang from Cambridge University, develops, manufactures and distributes an ultra-low-cost computer, for use in teaching computer programming to children.

Jack Lang, who gave a masterclass to the Coder Dojo Pioneers on Raspberry Pi, believes that computer science must not be seen as an optional extra and aims to bridge that gap by providing a low-cost, creative and fun way to learn about programming and electronics.



CorkBIC, alongside some innovative thinkers and doers were instrumental in developing the National Software Centre in Mahon, Cork. The NSC is a landmark development in the context of Ireland and the EU. The project is a privately led venture via a public private partnership. The NSC Campus hosts the Network Operations Centre in Cork for the 60km Cork City MAN (48/96 pair fibre Metropolitan Area Network) launched in January 2004.

CorkBIC moved their offices to the NSC when it first opened in 2002. In recent years the local vicinity of the NSC has seen extensive development, including Mahon Point, the Mater Private Hospital and Citygate, bringing companies like Voxpro, EMC, Dell, Quest, Big Fish Games, Version1 and McAfee to the area.

In 2012 the NSC celebrated its 10 year anniversary with Minister Simon Coveney TD and Micheál Martin TD.



“

CorkBIC, through their extensive network, have made valuable introductions for Radisens resulting in various commercial and investment deals.

**Jerry O'Brien**

Radisens

”

Radisens' mission is to help shape decisions in healthcare by developing a point of care monitoring platform for integrated care management; testing at the right place, at the right time to enable better informed clinical interventions. Radisens' early focus is to improve the management of high cost chronic diseases, like diabetes and cardiovascular disease, and their associated complexities and complications.

### Radisens

Year Founded: 2009

Founders: Jerry O'Brien

Employs: 18

Location: Cork

Website: [www.radisens.com](http://www.radisens.com)

Salaso Health Solutions has developed a Digital platform for exercise engagement in Health, Wellness and Recovery. By facilitating the integration of exercise, physiotherapy and physical activity programming as a key part of the treatment protocol across multiple therapeutic areas, Salaso is changing the traditional approach to disease management, thereby delivering better outcomes for patients and health services.

“

CorkBIC was helpful in assisting us with road testing our business plan and in networking with like-minded companies.

” **Aoife Ní Mhuirí**  
 Salaso

### Salaso

Year Founded: 2011

Founders: Aoife Ní Mhuirí

Employs: 9

Locations: Tralee, London, New York

Website: [www.salaso.com](http://www.salaso.com)



“

CorkBIC have assisted and guided us through every step of our growth journey from fund raising, creating the right Board through to recruitment and team building. The success that CorkBIC can inject into companies is priceless. We continue to work with CorkBIC as we grow and scale the business.

” **Michael Elliot**  
Over-C

## Over-C

Year Founded: 2011  
Founders: Michael Elliot  
Employs: 30  
Locations: Cork, UK  
Website: [www.over-c.com](http://www.over-c.com)

Over-C has developed an easy-to-use, flexible management tool turning mobile phones into powerful productivity and data collection devices, designed to improve mobile business processes and operations. Enterprises around the world rely on Over-C to help meet productivity, lone working and operational goals every day for their remote workforce. Over-C's compliance tool connects global enterprises with people, data, processes and assets (internet of things) in real-time on a scale that once was unimaginable.





“

CorkBIC was instrumental in bringing together myself and Michael Fitzgerald to form Abtran and helped develop our early stage business plans.

**Pat Ryan** ”  
 Abtran

Abtran is Ireland's leading provider of Customer and Business Process Management services across complex, highly-regulated sectors. Established 21 years ago, we are specialists in delivering excellence in multichannel customer management within regulated sectors including Financial Services, Utilities and Government Services.

### Abtran

Year Founded: 1997  
 Founders: Michael Fitzgerald, Gerald Fitzgerald, Pat Ryan  
 Employs: 2,300  
 Locations: Cork, Dublin, London, Sligo, Maynooth,  
 Website: [www.abtran.com](http://www.abtran.com)



“

The assistance we got on the GEP was invaluable in terms of business planning, strategy and fundraising. CorkBIC provide an excellent level of service and business awareness greatly assisting the fast track growth of Comnitel internationally.

” **Declan Fox**  
 Comnitel

Comnitel Technologies was a Cork-based provider of mobile telecoms network and service management software. Comnitel raised €30million from leading institutional investors before merging with a US Telco and was then acquired by IBM in 2007.

### Comnitel

Year Founded: 1999  
 Founders: Declan Fox  
 Employs: 90  
 Location: Cork  
 Website: Now IBM at Cork Airport



“

I met my Seasoned Entrepreneur for an hour before the Entrepreneur Experience™ and if the event had finished after that hour I would have been very happy. The One-to-Ones were extraordinary.

” **Mike Webster**  
Mobacar

Within the global mobility sector, Mobacar's proprietary cognition engine AI technology, enables clients to offer their consumers intelligently matched car rental package options driving revenue, profitability and overall consumer satisfaction.

## **Mobacar**

Year Founded: 2014  
Founders: Mike Webster  
Employs: 37  
Location: Killarney  
Website: [www.mobacar.com](http://www.mobacar.com)



“

We partner with clients that tend to be high risk and high potential and we work closely with Enterprise Ireland. Today with more venture and angel funding the need to pivot the business and accelerate with new learning is crucial. The greatest risk is not to aim high enough and end up drowning in your own company. We see the need for 'pilots' who have been there before - to guide and inspire the next generation of really great teams that will change the world.

**Michael O'Connor** ”  
CEO, CorkBIC



“

CorkBIC plays an important role in shaping and developing the business eco-system in Cork to support innovative startups, to reach their full potential. Enterprise Ireland will continue to work in close partnership with regional stakeholders such as CorkBIC to optimise the entrepreneurship potential of Cork, and to create and sustain jobs and prosperity in the Cork Region.

”

**Julie Sinnamon**  
CEO, Enterprise Ireland





# In Good Company

Some of the great companies we've worked with over 30 years

Abtran / Accel Industries / Accuflow / Accuvio / Adama Innovations / Advanced Enviro / Aisling Maher Millinary / Aisling Software / Akari Software / Alba Innovations / Allclass Medical / AloAxs / ALR Innovations / Altada Technology / AnaBio / Anú Dairy / Apis Protect / AppierCom / Arcovation / Argolon / Ashleigh Environmental / Asystec / Atlantia Food Clinical Trials / Atlantic Rain / AudiosourceRE / AutoCloudTech / AventaMed / Azote / Baby Forest / Ballineen Fine Foods / Ballymaloe Foods / Bandon Vale Cheese / Barricade / Bayview Beverages / Beatha / BeatThatBill / BeMoore & Assocs / BitCove / BizTweet / Blue Haven / Blume Labs / Borrow my Board / BorrowFox / Broadlake / Cala Medical / Capsos Medical / Careergro / CareerVIM / Carefolk / Category Cubed / Cauwill Technologies / Celgentek / Cell Free Technologies / Cell Reserves / Check Ventory / Chemical Safety / Class Medical / CleverBooks / Client Solutions / Clinical Conduct Associates / Clinical Support Info Sys / Clonakilty Black Pudding / Cloudberry Bakery / Collins' Dairy Farm / Comflylight / Comnitel / Compliance & Risks / ConceptWorx / Connexion Medical / Contego Sports / Cordal Farmhouse Foods / Cork Publishing / Cortechs / Crest Solutions / Crua Outdoors / Cubit Software / Curious Wines / D2E / Dairy Concepts / Dalmar / Dare Technology / DataDragonX / DB Alliance / Deciphes / Dee's Whole Foods / Deep Insight / Delicious / Design to Value / Dexgreen / DiaNia / Diomac / Dionergy / DMA Foods / DNM Turnkey / Documatics / Durrus Compliance / Eazy City / Ecomom / EcoEquine / EcoWatch / eFlexes / Egan Concepts / EHA Soft / EirData / Environmental / Energy Base / Epic Solutions / ePropertyGold / Etac / eTelligence / Eurocomply / Eveara / Everseen / Evolusion / Exceedance / Excellenting / Execpass / Expert Software Test / Festy / Firebird Medical / Firecomms / Firemole / Fitzgerald Marine / FlexiBod / Flúirse / Food Choice@Work / FoodCloud / Fraysen Systems / Problem / Fund Recs / GAC Auto / GASGON Medical / Gentian / Glavloc / Globehook / GlowDX / Golf Miles / Golf Voyager / Goshido / Gourmet Marine / Goworky / GoYeti / GPS Ireland / Granite Consulting / Grasshopper Skateboards / Grazemate / Green Saffron / Green our Goods / GroundUp / GuardYoo / GYMIX / Harpoon / Harty Foods / Health Clinic+ / Hegarty Cheese / HelixWorks / Hexafly / Hibernia Distillers / Honest Fuel / Hooke Bio / HuggNote / Hydrolight / I3PT / Iconic / IDASO / Idoneus Medical / IDSL / ImpactInEnglish / Incereb / Incident ControlRoom / Inis Software / Inspect4Hoof Trimming / Integrated Magnetics / Interactive Reporting / Interplay / ION / iQuTech / Irish Atlantic Sea Salt / Joseph Walsh Furniture / Just Food / Keelvar Systems / Keohane Seafood / Kepler Engineering / Kerry Abrasives / Khonsu / Killarney CandleMakers / Kinematik / Kinetics / KM Medical / Kneat Solutions / Kollect / Kotanical / LaserAge Ltd / Lattice Research / LawyerFair / LearnAboutGMP / LearnPipe / LetsGetChecked / Likewhere / Lillys Eco Clean / LinkResQ 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